

Dear friends,

When I joined Youth Homes as CEO, I knew that my focus would be to sustain and grow the impact we have in the community. The leaders that have come before me have set the bar high, with structures, systems, and people that have powered impact and positive change for over 55 years.

In today's world, to be a leader of a human service organization means that you must have a head for business, and a heart for people. This is a role I take very seriously, and it is both humbling and exciting to be in the position of Chief Executive Officer of Youth Homes. Humbling, because supporting the well-being of young people and communities is my passion, and exciting because I see no limit to the way Youth Homes can grow. Good leaders inspire and unite, challenge, and listen, and above all, good leaders know that people are an organization's most valuable asset. Our success and impact are possible because of our incredibly hardworking team members, and the generosity, trust, and commitment from YOU, our wonderful philanthropic community of donors and partners. Thank you.

The 2020-2021 fiscal year emphasized the ongoing need to strengthen Youth Homes' financial sustainability and operations long before there was a pandemic. But it was the pandemic that brought home to most of us what is really important. My immediate priority was to prevent employee layoffs or salary reduction, and when our last fiscal year closed, I was most proud of the way we kept all of our hardworking employees paid and employed through the start of the pandemic. We closed out the fiscal year with a net surplus of just under \$60,000.

Thank you to each and every one of you for your continued support – we are grateful for your partnership.

Warmly,



Cameron Safarloo
Chief Executive Officer



WE RISE TOGETHER

WE NURTURE YOUTH

The Youth Homes' team is driven by our mission to positively impact and empower young people. We asked team members to share what that looks like in their everyday work with our youth.

WE HARVEST HOPE

"I am a weekend floating counselor and I provide support for all overnight team members at our STRTP homes. I serve as an interventionist when we are dealing with client crises and I engage in any area to help provide quality service to our clients, while also supporting staff. I practice being non-judgmental and open-hearted. I always think of positive ways I can impact our clients."

– Henry



WE PLANT ROOTS

"My goal is to help youth stop dreaming about a bucket list and start living it...the goal is to do and not just to dream."

– Christal



In reference to the Youth Homes Backpack Program: "The contents of the backpacks tell youth that we are here to empower them to have the tools to take care of their hygiene, to have something that belongs to them and that we respect them as an individual."

– Ronnie



WE CULTIVATE FUTURES

"I enjoy working at Youth Homes in my role as a Transition Age Youth Clinician because the work allows me to be creative, lets me follow my passion for empowering and supporting young adults, and I get to work with a wonderful and kind team! In my work, I value being able to support my clients learn how to develop trusting relationships and create positive experiences that lead to joyful and stable lives."

– Bianka

Thank you for uplifting youth!

Together, we can do so much.

YOUTH HOMES RECEIVED 10 INSTITUTIONAL GRANTS this fiscal year totaling

\$141,250

These funds were in support of capacity building, staff training, enrichment programs, TAY support, and general operating support.



53

TOTAL CLIENTS lived in STRTP houses

DEMOGRAPHICS

The diverse youth in our programs come from every part of Contra Costa County, including those communities that are historically under-resourced and subject to intersecting oppressions. Our approach to serving the needs of these youth must be rooted in cultural humility and respect for individual voices with collective experiences.

RACE AND GENDER OF CLIENTS SERVED in all programs during the fiscal year

- 65% Female
- 36% Male
- 19% Unknown race
- 5% Other race
- 1% American Indian/Alaskan native
- 1% Asian
- 40% Black/African American
- 17% Latino
- 3% Native Hawaiian/Pacific Islander
- 19% White

229

TOTAL CLIENTS SERVED in the fiscal year

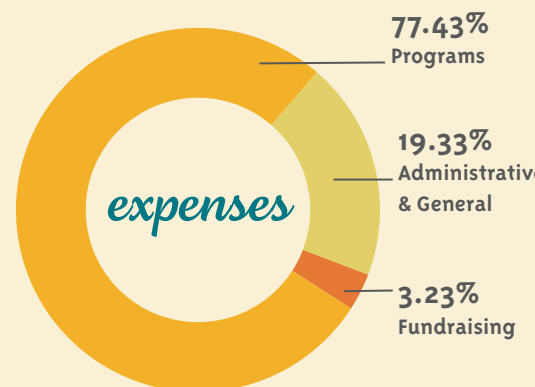
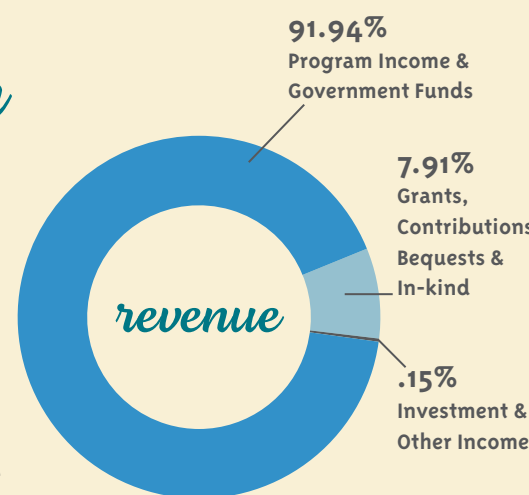


Our fiscal year

Despite challenges in occupancy and billing on the program side, we were proud to finish the fiscal year with a surplus. The final quarter marked the beginning of the COVID-19 pandemic, with large anticipated losses due to reduced billing and youth placements. Contra Costa County reimbursed at a double billing rate for Community Mental Health services in the last quarter of the fiscal year, which allowed us to close the year without losses.

The financial markets were negatively impacted by Covid-19, which showed in our lower than average income from investments.

CFO Jose Yanes represented our first dedicated resource for agency finances; his full-time focus allowed us to analyze and improve many systems, and also prioritize general financial health, program impact, and fiscal sustainability.



REVENUE	2020	2019
Program Income and Government Funds	\$ 7,502,830	\$ 6,724,263
Grants and Contributions, Bequests and In-Kind	\$ 645,304	\$ 802,427
Investment and Other Income	\$ 12,598	\$ 93,694
Total Operating Revenue	\$ 8,160,732	\$ 7,620,384
EXPENSES		
Programs	\$ 6,273,064	\$ 5,910,614
Administrative and General	\$ 1,566,330	\$ 1,500,274
Fundraising	\$ 262,074	\$ 262,936
Total Operating Expenses	\$ 8,101,468	\$ 7,673,824
Net Surplus/(Deficit)	\$ 59,264	\$ (53,440)

THANK YOU TO OUR DONORS!
With sincere gratitude, we recognize and appreciate our 2020 fiscal year donors. Your generosity impacts and empowers our youth!

The list below recognizes the investment of our most generous financial supporters.

Visit youthhomes.org to view our full list of supporters who gave between July 1, 2019, to June 30, 2020.

\$100,000+
Youth Homes Auxiliary
Gemmer Family Fund
The Dean and Margaret Leshar Foundation

\$50,000-\$99,999
Five Bridges Foundation
Victor and Anne Parachini

\$25,000-\$49,999
Barbara Barron and Mark Hanna
Gemmer Family Fund
The Dean and Margaret Leshar Foundation

\$10,000-\$24,999
Alice Robertson
Ann and Peter Appert
Birtcher Development LLC
Coit Family Foundation
Lafayette Community Foundation
Marie E. Cruess Charitable Trust
Pacific Service Credit Union
Patricia and Timothy McCreery
Schwab Charitable



Living Legends

Thank you to our Living Legends who have included Youth Homes in their will or estate plans. We are grateful for your foresight and commitment to improve the lives of youth, young adults, and families in our community.

- Anonymous(6)
- Barbara and Stuart McCullough
- Connie (Corinne) Marks
- Edith Henchey
- Elizabeth and Chris Chapple
- Gary & Leslie Miller
- Joanne Taylor*
- Kathy and Rick Bowles
- Leigh and Ivy Robinson*
- Lorna Martyn*
- Lorraine R. Danson*
- Peggy and Keith Fleming
- Richard Bittner
- Tat (Catherine) Welcome
- Valerie Ridgers
- Wilfred and Phyllis Riggs*

*Deceased

Full list may be viewed at youthhomes.org

WE GROW CONNECTIONS